

8.30 – 9.00

INSTITUTIONAL WELCOME

ICO President

PROGRAM WELCOME

Academic Director – Eloy García – IE BUSINESS SCHOOL

I. OVERVIEW

9.00 – 10.30

CURRENT GLOBAL GEOPOLITICAL AND ECONOMIC CONTEXT

Professor Gonzalo Garland – IE Business School

10.30 – 11.00

COFFEE BREAK

11.00 – 12.00

EVOLVING INTERNATIONAL FINANCIAL ARCHITECTURE AND NEW PLAYERS

Pablo Moreno – IIRR Director Banco de España

12.00 – 13.00

CHANGES IN FINANCIAL MARKETS

Chris Ostrowski – Director Euromoney Institutional Investor

II. FUNDAMENTALS OF DEVELOPMENT BANKING: UPDATE

13.00 – 14.30

ORGANIZATIONAL AND GOVERNANCE FRAMEWORK MODELS

Professor Eloy García – IE Business School

14.30 – 15.30

LUNCH BREAK

15.30 -16.30

REINVENTING DEVELOPMENT BANKS (NEW PLAYERS, NEW WAYS TO FINANCE, ETC)

Patricia Haas Cleveland - Financial Advisor to Development Banks operating in Asia, Europe and Africa

16.30 – 17.30

Case Study: ESTABLISHING A NEW NATIONAL DEVELOPMENT BANK

Strategic Banking Corporation of Ireland

Jillian Mahon - SBCI

17.30 – 18.00

WRAP UP OF DAY 1 & DISCUSSION

Classroom: S-201

IV INTERNATIONAL PROGRAM FOR FINANCIAL INSTITUTIONS EXECUTIVES

A Revised Framework for Global Growth
a new horizon for international financial institutions



III. FUNDING ENVIRONMENT OF PROMOTIONAL INSTITUTIONS

9.00 – 10.30

ROLE OF INTERNATIONAL BOND MARKETS

Marcus Fedder – Director of IFFIm & Former Treasurer of the EBRD

10.30 – 11.00

COFFEE BREAK

11.00 – 13.00

IMPACT INVESTING (DUAL PRESENTATION)

Social Bonds & Green Bonds

Doris Herrera Pol - Former Head of Capital Markets, World Bank

Antonio Cordero -Head of Funding and Treasury ICO

IV. FINANCING ENVIRONMENT OF PROMOTIONAL INSTITUTIONS: INFRASTRUCTURE

13.00 – 14.30

HOW NDBs PROVIDE INFRASTRUCTURE FINANCING

Joel Paula - OECD

14.30 – 15.30

LUNCH BREAK

15.30- 17.30

ROUND TABLE: PPP INFRASTRUCTURES: THE DEMAND SIDE OF DEVELOPMENT FINANCE

Case Study: Metro de Lima

Speakers:

Juan José Villarín – Head of International Finance and Guarantees - ICO

Francesco de Bartolo, Cassa Depositi e Prestiti

Emilio Grande Royo Villanova -Finance Director Iridium

Classroom: S-201

IV. FINANCING ENVIRONMENT OF PROMOTIONAL INSTITUTIONS: SPECIALIZED PRODUCTS

9.00 – 10.00

NEW APPROACHES IN FINANCING: FROM "BANKARIZATION" TO CAPITAL MARKETS

Evolution from banks to capital markets

Fernando Navarrete -Chief Financial Officer ICO

10.00 – 10.30

COFFEE BREAK

10.30 – 12.00

SECURITIZATION/SMEs COVERED BONDS (CAPITAL MARKETS INTERRELATED)

Luca Bertalot - Secretary General at EMF-ECB

V. EFFECTIVENESS OF DEVELOPMENT LENDING

12.00 – 13.30

NEW STRUCTURED FINANCIAL PRODUCTS TO CHANNEL SAVINGS TOWARDS SME GROWTH: RISK CAPITAL AND LONG TERM FINANCING FOR SMES -THREE FUND CONCEPT

Mahesh Kotecha - President at Structured Credit International Corp.

13.30 – 14.30

LUNCH BREAK

14.30 – 15.30

IMPACT EVALUATION

Yvory Young- Head of Evaluation European Investment Bank

VI. CLOSING ROUND TABLE / CLOSING CEREMONY / AWARDING OF CERTIFICATES

15.30 – 15.45

SUMMARY OF TAKEAWAYS

Eloy García

15.45 – 17.00

CLOSING ROUND TABLE

Moderator: Chris Ostrowski – Director Euromoney Institutional Investor

Speakers: Fernando Navarrete - Chief Financial Officer ICO

Fernando Fernández – IE Business School

Mahesh Kotecha

17.00 – 17.30

CLOSING CEREMONY – AWARDING OF CERTIFICATES

Classroom: S-201